

10/18/83

J/24

February 15, 1984

PRICE LIST

Mr. Pavesi Maurizio
Corso Trieste 155
Rome - Italy

Dear Mr. Maurizio:

Thank you for your interest in Sobstad Sails. Enclosed please find the prices for our J/24 sails and diagrams of sail construction. We have been very successful on the national level with our J/24 sails winning the 1983 East Coast Championships and placing 2nd in the 1983 Mid-Winters. Our materials and construction are uncompromised. In ordering a set of our sails you will also receive a detailed guide for setting the boat up for optimum performance with our sails.

If you have any questions please feel free to contact me and I will be more than happy to help. We look forward to working with you to build you a fast set of sails.

In checking with the shipping of the sails I found we can ship via TWA airlines from BWI to Rome Italy - based on shipping 2 boxes - would cost approximately \$326.40. All prices are United States currency and payable as such. Due to the fact that the sails (if purchased) will be shipped out of the United States we will require payment in full upon ordering - including shipping. As far as the delivery time - right now we should be able to turn the order around in a matter of 2 weeks after the receipt of the order.

Thank You,

Will Keyworth
Will Keyworth

Enclosures

WGK/cet

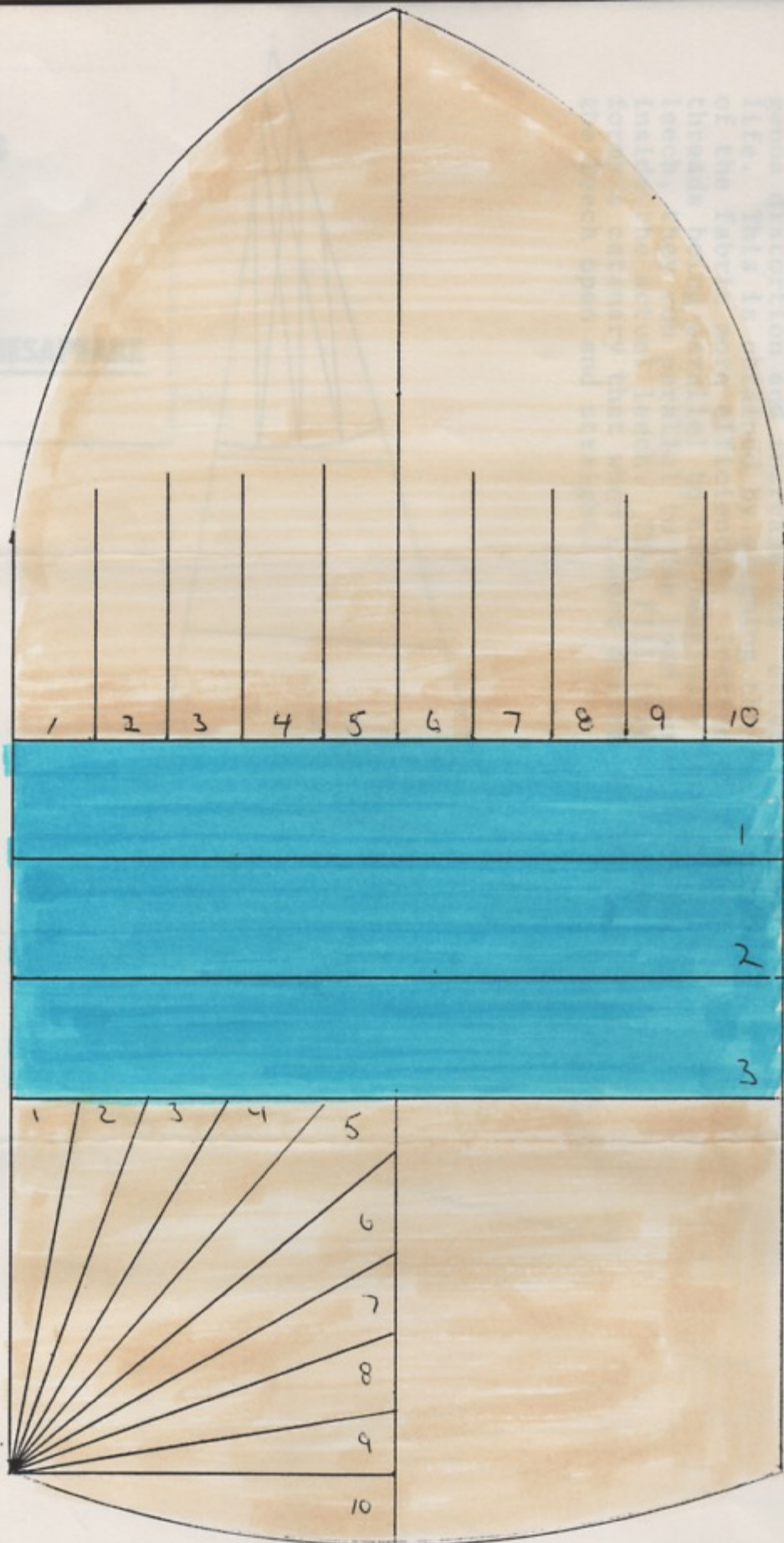
vele 660 +
trasporto 130.75
\$ 790.75

(con IVA e trasporto)
1.480.000 L.



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J/24

PRICE LIST

United States Currency

Main - 6.3 oz. 136 sq. ft.....	\$ 624.00
- Reefs per row	55.00
- Upwind reef/lens foot	40.00
- Draft stripes	12.00
- Spreader window	20.00
- Visibility window	20.00

150% Genoa - 4.4 oz. - 4.5 oz.	\$ 610.00
- Draft stripes	12.00
- Tell tale window	15.00
- Collision window	25.00

Class Jib - 6.5 oz. 128 sq. ft.	\$ 490.00
- Reefs per row	90.00
- Draft stripes	10.00
- Tell tale window	15.00
- Collision window	25.00

Spinnaker - Tri-radial .75 oz.	\$ 660.00
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(1,080.00)
+ IVA 18%

Royalty Fee - 15.00 per sail

Approximate Shipping via TWA (BWI Airport to Rome Airport)
(Based on 2 boxes 30" x 22" x 16" weight approx. 30 lbs per box)

130.75
~~326.40~~

(210.000)

Any clearing charges to be paid by customer at airport - Rome

130.75 +
660.00

790.75



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